



# Acquisition Integration Setup

Imagine every department in your business be re-organized – all at the same time

- This is what happens when you integrate an acquired business

## It can get complex, quickly

Merging two businesses is a collection of numerous separate projects, many of which are inter-dependent, for example

- What are the workstreams and who should lead them?
- What are the priorities?
- How should we sequence the work?
- How do we track and report?

## Creating the program

Intista are specialists in integrating acquired small and mid-size businesses

We use our proprietary Small business Simple Integration Method (SSIM™) to develop your acquisition strategy into an integration plan that will deliver the return on investment.

- We work with the managers to develop the plan that will bring the systems, processes and people of the businesses together
- The finished product is a custom program of tasks/projects to be executed by your teams



## Engagement

- ❖ Defining integration objectives
- ❖ Team selection: IMO, Communications, Onboarding, Staff Retention and Workstreams
- ❖ Needs analysis, setting priorities
- ❖ Onboarding and staff retention preparation
- ❖ Task list development
- ❖ Day One preparation
- ❖ Status meeting structure, tools
- ❖ Reporting hierarchy

This engagement includes five subscriptions to our *Certified Acquisition Integration Manager (CAIM™)* program



**Intista**

✉ info@intista.com

☎ +1 954 300 1973

🌐 www.intista.com